

Profile of GPs Active in the Mexican Market

(Sample AMEXCAP member funds)



Sample of Active GPs in Mexico by Strategy

Venture Capital

- Alta Ventures México
- Angel Ventures México
- Gerbera Capital
- IGNIA
- Latin Idea Ventures



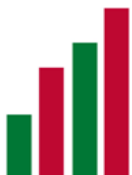
Real Estate & Infrastructure

- Capital Inmobiliario
- Cleanteach Fund
- EMP Latin America
- Hunt México
- Industrial Global Solutions (IGS)
- Insignia Capital
- LaSalle Investment Management



Private Equity



- Advent International Corporation
- Alta Growth Capital
- Aureos Capital
- Capital Índigo
- Darby
- Discovery Americas
- EMX Capital
- Linzor Capital Partners
- Nexxus Capital
- Newgrowth Fund
- ProEquity
- PROMECAP
- Protego-Evercore
- Wamex Private Equity



Advent International

<p>Fund Manager</p>	<p>Name: Advent International Corporation Approach: Mid-cap growth buyouts Region: Latin America Position: Majority & minority Capital raised: US\$3,710 million (Latam) Number of funds raised: five (Latam) Stage of funds: harvesting, managing and investing</p>	
<p>Description</p>	<p>Advent International is one of the leading and longest-established private equity firms globally and in Latin America. Advent started investing in Mexico in 1996 and its local office is part of a Latin American network spanning four countries and comprised of 46 professionals. Advent's Mexican team has led more than 30 investments in Mexico, the Caribbean, and selected markets outside Latin America. Advent's current Latin American fund, LAPEF V, is capitalized at US\$1.65 billion</p>	
<p>Sample portfolio companies in Mexico</p>		<p>Sample sectors invested</p> <ul style="list-style-type: none"> • Retail, Consumer & Leisure • Financial Services • Business & IT Services • Airports & Infrastructure
<p>Contact Information</p>	<p>Luis Solórzano, Managing Director lsolorzano@adventinternational.com +52 (55) 5281 0303 México W: www.adventinternational.com</p>	<p>Partners</p> <ul style="list-style-type: none"> • Luis Solórzano, Managing Director & Office Head • Santiago Castillo, Managing Director • Antonio Moya-Angeler, Managing Director


Alta Growth Capital

<p>Fund Manager</p>	<p>Name: Alta Growth Capital Approach: growth equity Region: Mexico Position: Minority & majority Capital raised: US\$75 million, target of US\$150 million in Fund II Number of funds raised: one Stage of funds: investing and fundraising</p>	
<p>Description</p>	<p>Alta Growth Capital manages the Alta Growth Capital, Mexico Fund, L.P., a fund dedicated to investing in a diversified portfolio of private equity and equity-linked investments in middle market companies primarily in expansion stage.</p> <p>Alta closed its first fund in 2009 with US\$75 million in commitments and has made four investments in Mexican companies. The firm is currently raising a second fund.</p>	
<p>Sample portfolio companies</p>		<p>Sample sectors</p> <ul style="list-style-type: none"> • Consumer goods • Financial services • Housing • Healthcare • Education • Entertainment
<p>Contact Information</p>	<p>Scott McDonough, Managing Director smcdonough@agcmexico.com +52 (55) 5254 3280 México W: www.agcmexico.com</p>	<p>Partners & MDs</p> <ul style="list-style-type: none"> • Erik Carlberg, Managing Director • Scott McDonough, Managing Director • Rafael Payró, Managing Director



Alta Ventures Mexico

<p>Fund Manager</p>	<p>Name: Alta Ventures Mexico Approach: venture capital Region: Mexico Position: Minority Capital raised: US\$70 million Number of funds raised: one Stage of funds: managing and investing</p> 	
<p>Description</p>	<p>Alta Ventures Mexico is an early-stage venture capital fund based in Monterrey, Mexico providing seed, venture and growth capital to companies targeting high-growth markets. The Alta team has directly founded startups and, as investors launch more than 80 companies.</p> <p>Alta is currently fundraising for its first fund, which currently has US\$65 million in commitments and a goal of US\$100 million.</p>	
<p>Sample portfolio companies in Mexico</p>	<ul style="list-style-type: none"> • Available upon request 	<p>Sample sectors invested</p> <ul style="list-style-type: none"> • Internet • SaaS & mobile computing • Consumer • Security • Communications • Healthcare
<p>Contact Information</p>	<p>Rogelio De los Santos, MD rogelio@altaventures.com + 52 (81) 8000 7005 México W: www.altaventures.com</p>	<p>Partners & MDs</p> <ul style="list-style-type: none"> • Paul Ahlstrom, Managing Director • Rogelio De los Santos, Managing Director




Angel Ventures Mexico

Fund Manager	<p>Name: Angel Ventures Mexico Approach: venture capital Region: Mexico Position: Majority & minority Capital raised: US\$9.5 million Number of funds raised: one Stage of funds: fundraising</p>		
Description	<p>Angel Ventures Mexico raised its first fund , AVM I, in the fourth quarter of 2011. Currently, the fund has US\$9.5 million in committed capital and is in the process of fundraising.</p> <p>AVM I will leverage on the expertise, vast networks and deal flow of Angel Ventures Mexico and the Investors Club of Mexico, which is comprised of Angel Investors , among other senior executives, to make co-investments in early stage high potential companies.</p>		
Sample portfolio companies in Mexico	<p>Red10/ClickOnero/Winbits (Ecommerce)</p> <p>INCIDE (Healthcare)</p>	Sample sectors invested	<p>Diverse high growth & innovative businesses</p>
Contact Information	<p>Hernán Fernández Lamadrid, Director General hfernandez@angelventuresmexico.com +52 (55) 55 5255 3891 México W: www.angelventuresmexico.com</p>	Partners	<ul style="list-style-type: none"> • Hernán Fernández Lamadrid, Partner-Director • Alberto Osio Hernández-Pons, Partner • Christian Meade Hervert, Partner


Aureos Capital – Latin America

<p>Fund Manager</p>	<p>Name: Aureos Capital Ltd Approach: growth mid-sized firms in emerging markets Region: Latin America Position: Majority & minority Capital raised (recent fund): US\$182 million Number of funds raised: several Stage of fund: managing and investing</p>		
<p>Description</p>	<p>Aureos Capital Ltd was founded in 2001 as a joint venture between CDC Group plc and Norfund, both emerging markets specialists. Aureos specializes in helping small and medium sized businesses scale up operations locally, regionally and in some cases, internationally.</p> <p>Aureos' Latin American operations focus on economic development by raising standards of living, creating direct employment throughout Mexico, Central America, Peru and Colombia.</p>		
<p>Sample portfolio companies</p>		<p>Sample sectors invested</p>	<ul style="list-style-type: none"> • Financial services • TMT • Retail • Infrastructure
<p>Contact Information</p>	<p>Miguel A. Olea molea@aureos.com.mx +52 (55) 9178 9010 México W: www.aureos.com</p>	<p>Partners</p>	<ul style="list-style-type: none"> • Miguel A. Olea • Felipe Ortiz-Monasterio • José Pliego • Erik Peterson



Capital Indigo

<p>Fund Manager</p>	<p>Name: Capital Indigo Approach: growth private equity and Mezzanine Region: Mexico Position: Majority & minority Capital raised: US\$25 million Number of funds raised: one Stage of funds: fundraising</p>		
<p>Description</p>	<p>Capital Indigo is a first time fund co-funded by two successful private equity managers with deep experience managing PE assets and executing transactions.</p> <p>Everardo Camacho: Former Chairman of Sinca GBM, US\$255mm committed capital fund.</p> <p>Bernardo Paasche: Managed US \$2 billion emerging market fund for HBK.</p>		
<p>Sample companies</p>	 	<p>Sectors of focus</p>	<ul style="list-style-type: none"> • Mid-sized high growth firms in underserved sectors in Mexico
<p>Contact Information</p>	<p>Everardo Camacho, Managing Partner ecamacho@capitalindigo.mx +52 (55) 1105 0863 México W: www.capitalindigo.mx</p>	<p>Partners</p>	<ul style="list-style-type: none"> • Everardo Camacho, Managing Partner • Bernardo Paasche, Managing Partner

Capital I

<p>Fund Manager</p>	<p>Name: Capital Inmobiliario Approach: Real Estate Region: Mexico Position: Majority Capital raised: US\$178 million Number of funds raised: three Stage of funds: harvesting, managing and investing</p> 	
<p>Description</p>	<p>Capital I is a private equity (PE) fund that invests in real estate projects in the Mexican housing market. The fund's partners have supported the development and construction of over 14,500 houses in nine Mexican States.</p> <p>Capital I's first fund was closed in 2006 with US\$16 million; the firm has successfully raised two follow-on funds with commitments of US\$22 million and US\$140 million.</p>	
<p>Sample portfolio companies in Mexico</p>	<ul style="list-style-type: none"> • Available upon request 	<p>Sample sectors invested</p> <ul style="list-style-type: none"> • General housing projects with a preference for low income consumers
<p>Contact Information</p>	<p>Mariana López mlopez@capitali.com.mx + 52 (55) 4212 4130 México W: www.capitali.com.mx</p>	<p>Partners</p> <ul style="list-style-type: none"> • Juan Carlos Braniff • Jose Carlos Balcázar • Jorge Hierro

Clean Tech Fund

<p>Fund Manager</p>	<p>Name: Clean Tech Fund Approach: Infrastructure Region: Latin America Position: Minority Capital raised: US\$25 million Number of funds raised: one Stage of funds: harvesting</p>	
<p>Description</p>	<p>CleanTech Fund (CTF) is a private equity fund focused on clean technology and renewable energy in Latin America and the Caribbean. CTF was launched in 2004 with US\$25 million in commitments and is now fully invested.</p> <p>CTF is part of the Emerging Energy & Environment Group (EEE), an alternative investment platform investing in energy, infrastructure, and the environment in fast growing markets.</p>	
<p>Sample portfolio companies in Mexico</p>		<p>Sample sectors invested</p> <p>Renewable energy:</p> <ul style="list-style-type: none"> • Wind • Hydro • Geothermal • Biomass • Energy efficiency
<p>Contact Information</p>	<p>Ernesto Hanhausen Mariscal, Fund Manager ernesto.hanhausen@emergingenergy.com +52 (55) 5202 1211 México W: www.emergingenergy.com</p>	<p>Partners</p> <ul style="list-style-type: none"> • John Paul Moscarella • Ernesto Hanhausen Mariscal

Darby Overseas Investments

<p>Fund Manager</p>	<p>Name: Darby Overseas Investments, Ltd. Approach: Mezzanine and PE for mid-sized firms Region: Latin America Position: Minority Capital raised: US\$667 million Number of funds raised: five Stage of funds: harvesting, investing & fundraising</p>	
<p>Description</p>	<p>Darby Overseas Investments, Ltd., the private equity (PE) arm of Franklin Templeton Investments, is a pioneer in emerging markets PE investing with experience and on the ground presence in Asia, Central and Eastern Europe and Latin America (LatAm).</p> <p>Darby's LatAm team has made over 45 investments in the region seeking to capitalize on the high growth rates and improved macroeconomic conditions exhibited in the region.</p>	
<p>Sample portfolio companies in Mexico</p>		<p>Sample sectors invested</p> <ul style="list-style-type: none"> • Consumer goods • Logistics • Information technology • Telecommunications • Financial services
<p>Contact Information</p>	<p>Jaime Salinas, Managing Director jsalinas@doil.com +52 (55) 5002 0650 México W: www.darbyoverseas.com</p>	<p>Partners & MDs</p> <ul style="list-style-type: none"> • Fernando Luque, Vice President • Jaime Salinas, Managing Director

Discovery Americas

Fund Manager

Name: Discovery Americas
Approach: growth mid-market
Region: Mexico **Position:** Majority & minority
Capital raised: US\$204.8 million
Number of funds raised: two
Stage of funds: harvesting and managing



Description

Discovery America's first fund closed in 2004 with commitments of US\$75 million and has attracted over US\$470 million in co-investments and financings.

Discovery Americas II closed in 2009 with commitments of US\$130 million from which US\$92 million were successfully raised through Mexican institutional investors.

Sample portfolio companies



Sample sectors

- Transportation
- Healthcare
- Education
- Retail
- Restaurant chains
- Leisure and entertainment



Contact Information

Carlos Mendoza, Senior Managing Director
 mendoza@atlas-americas.com
 +52 (55) 5284 2490 México
 W: www.discoveryamericas.com

Partners & Directors

- Harry Krensky, Managing Partner
- Carlos Mendoza, Senior MD
- Alberto Moreno, Managing Director

EMP Latin America

<p>Fund Manager</p>	<p>Name: EMP Latin America Approach: Infrastructure Region: Mexico, Central America, Colombia, Dominican Republic Position: Majority & minority Capital raised: US\$150 million Number of funds raised: one Stage of funds: investing</p>	
<p>Description</p>	<p>EMP Latin America has been investing in Latin America and the Caribbean since 1996.</p> <p>EMP Latin America closed its Central American Mezzanine Infrastructure Fund (CAMIF) in 2009 with US\$150 million in commitments and has made several investments in its target region including Mexico.</p>	
<p>Sample portfolio companies - Regional</p>		<p>Sample sectors invested</p> <ul style="list-style-type: none"> • Telecommunications, IT • Electric power generation and distribution • Transportation • Water, Sanitation, Education, Real Estate, Agribusiness, Natl Resources, etc
<p>Contact Information</p>	<p>Cristobal Salas, Mexico Representative salasc@latinamericanpartners.com +52 (55) 5533 8940 México W: www.lamerica.empglobal.com</p>	<p>Partners</p> <ul style="list-style-type: none"> • James F. Martin, Partner • Teseo Bergoglio, Partner

EMX Capital

Fund Manager

Name: EMX Capital
Approach: growth / buyout
Region: Mexico **Position:** Majority
Capital raised: US\$151 million
Number of funds raised: two
Stage of funds: Investing



Description

EMX Capital is managed by a seasoned team of private equity professionals who headed Carlyle Mexico Partners, with proven track records investing together in the Mexican market.

The firm is focused on growth equity and leveraged buyout investment opportunities with special emphasis on: recapitalizations, industry consolidation, financial restructurings, and outright purchases of family businesses in need of succession planning.

Sample portfolio companies



Sample sectors invested

Generalist

- Education
- Consumer goods
- Logistics
- Financial services


Contact Information

Joaquín Ávila, Managing Director
 joaquin.avila@emxcapital.com
 +52 (55) 5249 8020 México
 W: www.emxcapital.com

Partners & MDs

- Joaquín Ávila, Managing Director
- Rodrigo Fonseca, Managing Director
- Miguel Valenzuela, Managing Director
- Andrés Obregón, Managing Director

Gerbera Capital

<p>Fund Manager</p>	<p>Name: Gerbera Capital Approach: venture capital & real estate Region: Mexico Position: Majority Capital raised: US\$40 million Number of funds raised: three Stage of funds: managing and investing</p> 	
<p>Description</p>	<p>Gerbera Capital is a private equity firm making venture capital and real estate investments in Mexico. The team at Gebera has been successfully investing in the venture capital industry in Mexico since 1999 utilizing the methodology: Venture Equity®</p> <p>Gebera currently manages two real estate funds, one venture capital fund, and also manages a global asset management platform.</p>	
<p>Sample portfolio companies in Mexico</p>	<p>Available upon request</p>	<p>Sample sectors invested</p> <ul style="list-style-type: none"> • Various industries
<p>Contact Information</p>	<p>Alonso B. Díaz Etienne, Director General alonso@gerberacapital.com +52 (55) 5251 5098 México W: www.gerberacapital.com</p>	<p>Partners & Managers</p> <ul style="list-style-type: none"> • Alonso B. Díaz Etienne, General Partner • Raúl A. Uranga Lamadrid, General Manager

Hunt Mexico

Fund Manager

Name: Hunt Mexico
Approach: Real Estate
Region: Mexico **Position:** Majority
Capital raised: US\$15 million
Number of funds raised: one
Stage of funds: investing



Description

Hunt Mexico's current focus includes real estate and private equity investments. Hunt's private equity operations in Mexico cover a horizon spanning a wide array of middle market companies.

Hunt's Real Estate launched a Mexico Land Bank focused on acquiring prime undeveloped land throughout Mexico in the US\$5 million to US\$10 million for the development of housing.

Sample portfolio companies



Sample sectors invested

- Oil
- Energy
- Real Estate
- Housing

Contact Information

Juan Lerdo, Presidente
jlerdo@huntoil.com
+52 (33) 3611 2140 México
W: www.huntmx.com

Partners & MDs

- Juan Lerdo, Presidente
- Luis Cárcoba, Vicepresidente

IGNIA



Fund Manager

Name: IGNIA
Approach: Investing in the Base of the Pyramid
Region: Mexico **Position:** Majority & minority
Capital raised: US\$102 million
Number of funds raised: one (IGNIA Fund I)
Stage of funds: Investing in IGNIA Fund I and launching IGNIA Fund II in 4Q12

Description

IGNIA is a pioneering venture capital firm based in Monterrey, Mexico that supports the founding and expansion of high growth social enterprises at the base of the socio-economic pyramid in Mexico.

The Fund's LP's include the Omidyar Network, The Soros Economic Development Fund, the International Finance Corporation, the Inter-American Development Bank, and J.P. Morgan .

Sample portfolio companies



Sample sectors

- Healthcare
- Housing
- Telecommunications
- Basic services (water)

Contact Information

Alvaro Rodriguez, Managing Partner
ara@ignia.com.mx
+52 (81) 8000 7165 México
W: www.ignia.com.mx

Partners

- Michael Chu, Co-founder and Partner
- Alvaro Rodríguez, Co-founder and Managing Partner
- Fabrice Serfati, Managing Director
- Leon Kraig, Managing Director

Industrial Global Solutions (IGS)

Fund Manager

Name: Industrial Global Solutions Mexico
Approach: Real Estate
Region: Mexico **Position:** Majority
Capital raised: US\$270 million
Number of funds raised: two
Stage of funds: harvesting (exit) & investing

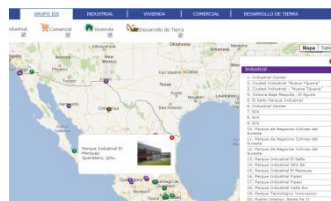


Description

Industrial Global Solutions (IGS) has over fifteen years of experience managing real estate assets in Mexico. The firm acquires, develops, and manages industrial, commercial, and residential properties in the most important economic regions of Mexico.

IGS acquires and develops land and invests in infrastructure for low income and affordable housing projects. The firm has successfully raised funds from Mexican institutional investors.

Sample portfolio companies



Map of properties

Sample sectors invested

- Industrial
- Commercial
- Residential
- Land bank


Contact Information

Antonio Ruíz Galindo, General Director
 aruizgalindo@igs.com.mx
 +52 (55) 3098 9000 México
 W: www.igs.com.mx

Partners & MDs

- Antonio Ruíz Galindo, General Director
- W. Lachlan Elting L., Director
- Alfonso Guerrero Álvarez, Director
- Javier Ruíz Galindo, Director
- Pablo Guerrero Álvarez, Director

Insignia Capital

Fund Manager	<p>Name: Insignia Capital Approach: Private Equity & Real Estate Region: Mexico Position: Majority & minority Capital raised: US\$25 million Number of funds raised: one Stage of funds: investing</p>	
Description	<p>Insignia Capital is a Mexican based private equity firm that closed its first fund in 2008 with US\$25 million in commitments. The fund targets small and mid-sized firms in Mexico operating in several sectors.</p> <p>Currently, the firm is actively investing in the Mexican Real Estate market.</p>	
Sample portfolio companies	<ul style="list-style-type: none">• Available upon request	Sample sectors <ul style="list-style-type: none">• Real Estate• Education• Financial services• Tourism• Technological applications• Healthcare• Housing
Contact Information	<p>Augusto Flores, Managing Partner augusto@insigniacapital.com +52 (55) 5395 9535 México W: www.insigniacapital.com</p>	Partners & MDs <ul style="list-style-type: none">• Augusto Flores, Managing Partner• Xavier Gutiérrez, Partner

LaSalle Investment Management

<p>Fund Manager</p>	<p>Name: LaSalle Investment Management Approach: Real Estate Region: Mexico Position: Majority Capital raised: US\$435 million Number of funds raised: four Stage of funds: managing and investing</p> 	
<p>Description</p>	<p>LaSalle Investment Management is one of the world's leading real estate investment managers. With nearly 700 employees in 18 countries worldwide managing \$47.0 billion (as of Q1 2012) of private and public property equity investments.</p> <p>LaSalle's Mexican operations manages four funds focusing on general real estate, industrial real estate, retail and also in the hotel sector.</p>	
<p>Sample portfolio companies</p>	<p>Available upon request</p>	<p>Sample sectors invested</p> <ul style="list-style-type: none"> • Real Estate
<p>Contact Information</p>	<p>Eduardo Güémez, Managing Director eduardo.guemez@lasalle.com +52 (55) 5980 8000 México W: www.lasalle.com</p>	<p>Partners & MDs</p> <ul style="list-style-type: none"> • Eduardo Güémez, Managing Director • Erik Wallsten, Vice President

Latin Idea Ventures

Fund Manager

Name: Latin Idea Ventures
Approach: venture capital
Region: Mexico **Position:** Minority
Capital raised: US\$73 million
Number of funds raised: four
Stage of funds: harvesting, managing and investing



Description

Latin Idea Ventures is a Venture Capital firm based in Mexico specializing in technology and innovation. The firm was founded in the year 2000 and has raised four funds to date.

Latin Idea Ventures is an active VC firm instrumental in the development of the venture capital ecosystem in Mexico.

Sample portfolio companies



Sample sectors invested

- Technology
- Media
- Telecommunications
- Services

Contact Information

Humberto Zesati, Managing Partner
hzesati@latinidea.com
+52 (55) 2973 3030 México
W: www.latinidea.com



Partners

- Humberto Zesati, Managing Partner
- Alexander Rossi, Managing Partner
- José López-Portillo, Senior Partner

Linzor Capital Partners

<p>Fund Manager</p>	<p>Name: Linzor Capital Partners Approach: growth / buyout of large firms Region: Latin America Position: Majority & minority Capital raised: US\$647 million Number of funds raised: two Stage of funds: investing</p> 	
<p>Description</p>	<p>Linzor Capital Partners is a leading mid-sized asset manager focused on Latin America founded in 2006 by veterans in the Latin American financial markets.</p> <p>Linzor's private equity investing targets Chile , Mexico, Argentina, Colombia, an Peru. The firm raised US\$181.5 million in 2006 (LCP I) and closed its second fund (LCP II) in 2011 with US\$465 million.</p>	
<p>Sample portfolio companies in Mexico</p>	 	<p>Sample sectors</p> <ul style="list-style-type: none"> Opportunistic and diverse focus • Healthcare • Industrial • Telecom / media • Business services • Education
<p>Contact Information</p>	<p>Cipriano Santisteban, Partner cipriano.santisteban@linzorcapital.com +52 (55) 5292 6448 México W: www.linzorcapital.com</p>	<p>Partners</p> <ul style="list-style-type: none"> • Cipriano Santisteban, Partner - Mexico City

Newgrowth Fund

<p>Fund Manager</p>	<p>Name: Newgrowth Fund Approach: growth equity Region: Mexico Position: Majority & minority Capital raised: US\$15 million Number of funds raised: one Stage of funds: investing</p>	
<p>Description</p>	<p>Newgrowth Fund is a Mexican growth capital firm making private equity investments in small and mid-sized firms with high growth prospects.</p> <p>Newgrowth co-invests with entrepreneurs who deeply desire to transform and grow their companies and who look for a financial, strategic, and operational partner.</p>	
<p>Sample portfolio companies</p>	 <p>Punto Clave</p>	<p>Focused sectors</p> <ul style="list-style-type: none"> • Consumer goods • Business services • Sustainable products • Education • Healthcare
<p>Contact Information</p>	<p>Rene Fernández, Partner - Director rene.fernandez@newgrowthfund.com +52 (55) 5292 1691 México W: www.newgrowthfund.com</p>	<p>Partners</p> <ul style="list-style-type: none"> • Rene Fernández, Partner - Director • Rodrigo Pérez Antón, Partner • Christophe Piredda, Partner

Nexxus Capital

Fund Manager

Name: Nexxus Capital
Approach: Mid-market growth / buyout
Region: Mexico **Position:** Majority & minority
Capital raised: US\$652 million
Number of funds raised: Five
Stage of funds: Growing, Consolidating and Fundraising



Description

Founded in Mexico in 1995, Nexxus Capital is the largest Mexican Private Equity Fund Manager with US\$652mm in assets under management plus US\$100mm in co-investments

Only Mexican Private Equity Fund Manager that has created five funds and listed three companies on the Mexican Stock Exchange (one in NYSE): Homex, Genomma Lab and Sports World

Successful track record achieving unleveraged IRR's of over 25% in USD and over 30% in MXP

High Corporate Governance Standards, with heavy hands-on approach

Sample portfolio companies



Sample sectors invested

- Low income housing
- Consumer products
- Leisure & entertainment
- Education
- Consumer credit
- Tourism services
- Specialty Retail

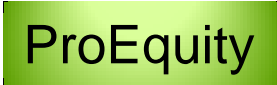
Contact Information

Roberto Terrazas
 rterrazas@nexxuscapital.com
 +52 (55) 5292 3400 México
 www.nexxuscapital.com

Partners

- **Luis Harvey**, Co-Founder & Senior MD
- **Arturo Saval**, Co-Founder & Senior MD
- **Roberto Langenauer**, Managing Director
- **Alejandro Diazayas**, Managing Director
- **Roberto Terrazas**, Managing Director
- **Juan P. Visoso**, Managing Director
- **Enrique Castillo**, Managing Director

ProEquity


Fund Manager	Name: ProEquity Approach: Private Equity and Real estate Region: Mexico Position: Majority & minority Capital raised: US\$15 million Number of funds raised: two Stage of funds: managing and fundraising	
Description	ProEquity manages two private equity funds operating in the Mexican market. The firm raised its first fund in 1994 and has completed over 20 exits in several sectors.	
Sample portfolio companies	Available upon request	Sample sectors invested <ul style="list-style-type: none">• Education• Healthcare• Financial services• Energy• Real estate
Contact Information	José Madariaga Michieli, Partner Director jmm@proequity.com.mx +52 (55) 9172 8505 México W: www.proequity.com.mx	Partners <ul style="list-style-type: none">• José Madariaga Lomelín, Chairman• José Madariaga Michieli, Partner - Director• Everardo Santoveña, Partner

PROMECAP





<p>Fund Manager</p>	<p>Name: Promecap Approach: Generalist / special situations Region: Mexico Position: Majority & minority Capital raised: ~US\$1 billion Number of funds raised: 4 Stage of funds: 1 & 2 closed, 3 divesting, 4 investing</p>	
<p>Description</p>	<p>Promecap is a Mexican private equity firm founded in 1997 that has completed over thirty five investments.</p> <p>The firm is currently investing a ~\$3,360 million peso fund, raised through a CKD funded mainly by Mexican pension funds. Promecap provides debt and equity financing to private companies and also acquires assets in special situations (e.g.: distressed).</p>	
<p>Sample portfolio companies</p>	<ul style="list-style-type: none"> • Available upon request 	<p>Sample sectors invested</p> <ul style="list-style-type: none"> • Consumer finance • Distressed mortgage loan portfolios • Performing mortgage loan portfolios • Infrastructure • Real estate • Energy
<p>Contact Information</p>	<p>Fernando Pacheco fpacheco@promecap.com.mx +52 (55) 1105 0800 México Web site: unavailable</p>	<p>Partners</p> <ul style="list-style-type: none"> • Fernando Chico, President • Federico Chávez Peón, Partner – Director • Fernando Pacheco, Partner – Director

Protego-Evercore

<p>Fund Manager</p>	<p>Name: Evercore Capital Partners Approach: private equity growth / buyouts Region: Mexico Position: Majority & minority Capital raised: US\$126 million Number of funds raised: two Stage of funds: managing and fundraising</p> 	
<p>Description</p>	<p>In 2008, Evercore Capital Partners (ECP) raised US\$126 million commitments for its Mexico fund Evercore Mexico Capital Partners II (EMCP II) which invests between \$10 and \$30 million dollars per transaction.</p>	
<p>Sample portfolio companies</p>	<ul style="list-style-type: none"> • Available upon request 	<p>Sample sectors invested</p> <ul style="list-style-type: none"> • Medical equipment • Manufacturing • Financial services • Energy • Transportation
<p>Contact Information</p>	<p>Alfredo Castellanos, Director acastel@protego.com.mx +52 (55) 5249 4300 México W: www.evercore.com</p>	<p>Partners & MDs</p> <ul style="list-style-type: none"> • Alfredo Castellanos, Director acastel@protego.com.mx

WAMEX Private Equity

<p>Fund Manager</p>	<p>Name: WAMEX Private Equity Approach: high growth mid-sized firms (generalist) Region: Mexico Position: Majority & minority Capital raised: US\$216 million Number of funds raised: two Stage of funds: harvesting and investing</p>	
<p>Description</p>	<p>Wamex Private Equity launched its first fund in 2003 with commitments of US\$66 million raised through Mexican and international private investors. In the year 2011 Wamex raised its second fund closing with total commitments of US\$150 million.</p> <p>Wamex's core competencies center on industries that are suppliers of Original Equipment Manufacturers ("OEMs") in electronics, logistics, tourism, automotive, and other industries.</p>	
<p>Sample portfolio companies</p>		<p>Sample sectors invested</p> <ul style="list-style-type: none"> • Consumer & Leisure • Information technology • Manufacturing • Healthcare • Sustainability
<p>Contact Information</p>	<p>José Antonio Contreras, Partner joseantonio@wamex.mx +52 (55) 5395 5222 México W: www.wamex.mx</p>	<p>Partners & MDs</p> <ul style="list-style-type: none"> • Ernesto Warnholtz • Sergio del Valle • José Antonio Contreras • Christian Warnholtz